

# Sotheby's INSTITUTE OF ART

## **Lecturer/ Senior Lecturer in Art Business – London WC1**

£38,000 – £55,000 depending on experience

Founded in 1969, Sotheby's Institute of Art - London is among the world's leading postgraduate level institutions offering Master's Degree programmes and Semester, Summer and Short Courses in art scholarship, connoisseurship and art business. As well as Institutes in London and New York, Sotheby's Institute of Art has partnerships in both Los Angeles and Beijing. The University of Manchester validates our academic courses, ensuring that we are firmly placed within the UK higher education landscape.

The MA in Art Business is a distinctive and internationally known postgraduate programme of study which combines art and business studies in an academic and vocational composite. The Lecturer/ Senior Lecturer in Art Business is a key member of the full-time team which leads the teaching and development of the MA in Art Business.

This exciting opportunity will suit someone with working experience and specialism within an Economic/ Finance background. He/ she will facilitate the future development of the Art Business Finance unit through a wide range of disciplinary and interdisciplinary practices, research and pedagogy in the field.

The appointee will be:

- Unit Leader of the Art Business Finance unit: developing and updating the unit on an annual basis; recruiting suitable professionals from the art business world to assist in its delivery and academic assessment
- Unit Leader of at least one elective
- Tutor on the Navigating the Art World unit
- Accompanying study trips at home and abroad
- Assisting the MA Art Business Programme Director in the smooth day-to-day running of the programme, and of the academic quality and pastoral welfare of the students

- Advising the MA Art Business programme team and Institute colleagues on a regular basis concerning developments in the national and international economic aspects of the world of art business
- Incorporating new and relevant information and ideas into the MA programme as and when required.

Candidates must have:

- a specialist knowledge of economics, statistics and general mathematics, in order to teach students, at beginners and more advanced levels, theoretical and applied statistics, using computer spreadsheet programmes such as Excel
- experience of postgraduate teaching, ideally to an international student group
- experience of creating and directing programme units (modules)
- excellent communications skills, flexibility and interpersonal skills
- a student-centred approach
- the ability to work within a small committed academic team, to be collegial, a team player, and to liaise closely with programme coordinators
- a good general knowledge of art history, ideally with a contextual and object-based understanding of the fine and decorative arts; experience of Art Business and/ or experience of working in the art world would be an advantage

To apply please send a CV and covering letter to [vacancies@sothebysinstitute.com](mailto:vacancies@sothebysinstitute.com), explaining concisely your suitability for the role. Review of applications will begin immediately, with a closing date of Wednesday 22<sup>nd</sup> November 2017. Interviewing is expected to take place during week commencing 4<sup>th</sup> December.